



## **Global Advantaged Telecom & Utilities Income Fund**

### **Annual Management Report of Fund Performance**

**December 31, 2013**

The Fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure, can be obtained at your request, and at no cost, by calling us at 866 998 8298; by writing to us at Harvest Portfolios Group, 710 Dorval Drive, Suite 209, Oakville, Ontario, L6K 3V7; by visiting our website at [www.harvestportfolios.com](http://www.harvestportfolios.com); or on SEDAR at [www.sedar.com](http://www.sedar.com).

# Global Advantaged Telecom & Utilities Income Fund

## CORPORATE OVERVIEW

Harvest Portfolios Group Inc. (“Harvest”) is a Canadian Investment Manager focused on unique income generating investment products. Harvest was founded in 2009 by long term members of the investment management industry and is focused on developing investment products that follow the investment philosophy of:

1. Clear investment objectives
2. Transparency
3. Income generation

Harvest’s mandate is to develop investment products that are clear in their mandate and easy for our investors to understand. We strive to be transparent, so that our investors can open their annual report and know exactly what they own. Our funds are also invested to provide investors with consistent monthly or quarterly income; therefore, we seek to invest our fund portfolios in well managed companies that have a history of steady cash flow and pay dividends or distributions.

## INVESTMENT PRODUCT

The Global Advantaged Telecom and Utilities Income Fund (the “Fund”) is to provide investors with exposure to an actively managed portfolio comprised primarily of Equity Securities of Global Telecom Issuers and Global Utilities Issuers. The Fund obtains exposure through a Forward Agreement to a portfolio comprised primarily of equity securities of Global Telecom Issuers and Global Utilities Issuers (the GTU Portfolio Trust or the “GTU Trust”).

# Global Advantaged Telecom & Utilities Income Fund

## PRESIDENT'S MESSAGE

Global Advantaged Telecom & Utilities Income Fund

Unitholder letter March 2014

Dear Valued Unitholder,

As 2013 appears in the rear-view mirror, it will be remembered as the year US Equities rebounded on the back of positive economic sentiment both in the US and abroad. It will also be remembered as the year the Euro zone emerged from recession driving additional positive sentiment into previously beaten down stock markets. Here at home, our heavily resource weighted markets turned out positive numbers but at lower levels than our US and European counterparts. All in though, a good year for developed Western markets producing returns beyond expectations at the outset of the year.

Leading into the fourth quarter economic data continued to strengthen led by strong US manufacturing and housing data coupled with strengthening employment statistics. In addition the US Federal Reserve announced that it would begin to taper bond-buying stimulus starting in January 2014 which was also positively viewed by market as a signal of confidence in the economy. Though some may argue that a strengthening economy may lead to higher interest rates we don't believe that over the balance of 2014, rates will climb much higher than they are today. We also believe that the markets have become more comfortable with a potential 3% 10 year US Treasury Yield.

When constructing Harvest products we want to ensure that the underlying securities can meet the tests of all economic conditions. Being invested in market traded securities will lead to volatility which is a reality we can endeavor to dampen but can't completely control. What we can control are the investments we make and the quality of the companies we buy. All of our Funds are built on the basic investment principals of i) simple and understandable mandates, ii) transparency and iii) income generation.

As we look towards 2014 and into the future we want to assure our investors that Harvest Portfolios will remain committed to quality products that generate consistent income over the long term.

We appreciate your investment and support of Harvest Funds.

Sincerely,

(Signed) "Michael Kovacs"

Michael Kovacs  
President and Chief Executive Officer

# Global Advantaged Telecom & Utilities Income Fund

## MANAGEMENT DISCUSSION OF FUND PERFORMANCE

The management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the Fund. For your reference, the annual financial statements of the Fund are attached to the management report of fund performance. You may obtain additional copies of these documents at your request, and at no cost, by calling toll free at 1(866) 998-8298; by writing to us at Harvest Portfolios Group Inc., 710 Dorval Drive, Suite 209, Oakville, Ontario, L6K 3V7; or by visiting our website at [www.harvestportfolios.com](http://www.harvestportfolios.com); or on SEDAR at [www.sedar.com](http://www.sedar.com).

Unitholders may also contact us using one of these methods to request a copy of the Fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

## INVESTMENT OBJECTIVES AND STRATEGY

The Fund's investment objectives are to provide unitholders with:

- (i) tax-advantaged monthly distributions; and
- (ii) capital appreciation.

The Fund has been established to provide investors with exposure to an actively managed portfolio comprised primarily of equity securities of Global Telecom Issuers and Global Utilities Issuers. The Fund obtains exposure through a Forward Agreement to a portfolio (the GTU Trust) comprised primarily of equity securities of Global Telecom Issuers and Global Utilities Issuers.

The Fund's manager, Harvest Portfolios Group Inc. ("Harvest"), has retained Avenue Investment Management Inc. ("Avenue") to provide investment management services to the Fund.

The yields on many Global Telecom Issuers continue to remain above average historical levels and attractive when compared to other equity, bond and fixed income securities. Over the longer term, Avenue believes that Global Telecom Issuers will benefit from the mass acceptance of mobile and broadband communications which will be reflected through increasing distributions and capital appreciation of the individual securities.

The yields on Global Utilities Issuers remain at attractive levels due to the stability of earnings and the long track records of consistent dividends that these issuers provide. Avenue believes that the Global Utilities Issuers in developing markets will continue to benefit and expand with the growth of these economies, while the Global Utilities Issuers in developed economies often have natural monopolies or operate in monopolistic-like markets that give them the ability to maintain pricing levels throughout the economic cycle. Avenue also believes that Global Utilities Issuers offer reduced exposure to inflation due to their ability to pass through higher costs to the end consumer.

## RISK

The risks associated with investing in the Fund are as described in the simplified prospectus. There were no material changes to the Fund over the year that affected the overall level of risk of the Fund.

## RESULTS OF OPERATIONS

The Fund's returned 24.43% for the year ending December 31, 2013 compared to the benchmark, consisting of 50% MSCI World Utilities Sector Index in Canadian dollars and 50% MSCI World Telecom Service Sector Index in Canadian dollars, return of 30.38%.

## **Global Advantaged Telecom & Utilities Income Fund**

In the latter half of the second quarter, expectations of rising rates in North America rippled through the global markets impacting many higher yielding equities. The utilities sub-sectors globally in particular were very volatile during this time however in many cases, have since recovered. Economic data in North America continued to strengthen during latter part of the year, led by strong US economic statistics. There are also positive indications that manufacturing in the European region is showing signs of improvement, coinciding with the region emerging from the recession. Although economic strength is not uniform across all Eurozone nations, we see reasons to be optimistic about the broader European markets. In the UK, economic data has also been strong with leading indicators signaling a strengthening of the economic recovery.

We continue to have a positive outlook for the global Utilities and Telecommunications sectors. However, with the global economic recovery gaining momentum, we increased the portfolio's sector diversification during the year. Specifically, we added to several European and US large-cap positions that offer attractive valuations, dividends and exposure towards global growth that are outside of the core Utilities and Telecommunication sub-sectors. The allocation towards these positions in general had a positive impact on the Fund's performance.

### **RECENT DEVELOPMENTS**

There are no recent developments to report.

### **RELATED PARTY TRANSACTIONS**

There were no related party transactions during the reporting period, except for management fees and other expense reimbursements paid to Harvest, as noted below in Management and Other Fees.

### **MANAGEMENT AND OTHER FEES**

The Fund pays its manager, Harvest, a management fee from the Fund and GTU Trust equal in the aggregate to 1.25% per annum of the applicable Net Asset Value, (0.25% from the Fund and 1.0% from the GTU Trust), calculated and payable monthly in arrears, plus applicable taxes.

The management fees charged to the Fund and GTU Trust on a combined basis during the year ended December 31, 2013 were \$250,462, inclusive of taxes (2012 - \$308,885). The Manager is responsible for payment of the sub-advisory fees out of these management fees.

At its sole discretion, the Manager may waive management fees or absorb expenses of the Fund. The management expense ratios of the Fund with and without the waivers and absorptions are reported in the Ratios and Supplemental Data table below.

The Manager pays Avenue a fee for its portfolio advisory service, from the management fee received from the Fund, calculated on the basis of the Fund's net assets.

### **Operating expenses**

The Fund is responsible for operating expenses relating to the carrying on of its business, including custodial services, interest, taxes, legal, audit fees, transfer agency services relating to the issue and redemption of units, and the cost of financial and other reports, costs and expenses for the Fund's Independent Review Committee ("IRC"), including fees and expenses of the IRC members and compliance with applicable laws, regulations and policies. The Manager pays for such expenses on behalf of the Fund, except for certain expenses such as counterparty and forward fees which are paid directly by the Fund, and is then reimbursed by the Fund.

# Global Advantaged Telecom & Utilities Income Fund

## Other expenses

The Manager will be reimbursed by the Fund for all reasonable costs, expenses and liabilities incurred by the Manager for performance of services on behalf of the Fund in connection with the discharge by the Manager of its duties hereunder. Such costs and expenses may include, without limitation: mailing and printing expenses for reports to unitholders and other unitholder communications; a reasonable allocation of salaries, benefits and consulting fees; independent directors of the Manager and other administrative expenses and costs incurred in connection with the Fund's continuous public offering and other obligations. These expenses were \$120,862 for the year ended December 31, 2013 (2012 - \$99,203) and are included in the unitholder reporting costs on the Statement of Operations in the annual financial statements.

## TRANSITION TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

Investment entities in Canada that are publicly accountable enterprises are required to adopt IFRS for annual periods beginning on or after January 1, 2014. As a result, calendar year reporters need to prepare their comparative financial information on an IFRS basis as of January 1, 2013, the date of transition to IFRS.

The Fund will have to prepare annual financial statements for the first time as of December 31, 2014 with comparatives in accordance with IFRS and semi-annual financial statements for the first time as of June 30, 2014 with comparatives in accordance with IFRS.

The Manager has developed a plan to convert the Fund's financial statements to IFRS by establishing a cross-functional IFRS team represented by management and the Fund's service providers (accounting and transfer agent). The Fund does not anticipate any impact on its business arrangements.

As at December 31, 2013, the Manager believes that the major areas of difference between the Fund's current accounting policies and those expected to apply under IFRS have been identified, including the:

- classification of redeemable instruments issued by the Fund,
- elimination of the differences between net asset value per unit and net asset per unit, and
- classification and measurement of the Fund's investments.

The table below summarizes the 2013 quantitative impact of the changeover from Canadian GAAP to IFRS.

<b>Per Unit:</b>	<b>NAV</b>	<b>Net assets</b>
As at December 31, 2013	\$10.17	\$10.16
As at January 1, 2013	\$ 8.82	\$ 8.80

## GTU Trust

<b>Per Unit:</b>	<b>NAV</b>	<b>Net assets</b>
As at December 31, 2013	\$14.61	\$14.60
As at January 1, 2013	\$11.39	\$11.36

## RECOMMENDATION OR REPORTS BY THE INDEPENDENT REVIEW COMMITTEE

The Independent Review Committee tabled no special reports and made no extraordinary material recommendations to management of the Fund during the year ended December 31, 2013.

# Global Advantaged Telecom & Utilities Income Fund

## FINANCIAL HIGHLIGHTS

The following tables present selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the year ended December 31, 2013. This information is derived from the Fund's annual financial statements at December 31, 2013 and past annual audited financial statements.

<b>THE FUND'S NET ASSETS PER UNIT<sup>1</sup></b>			
	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Net assets - beginning of year<sup>3</sup></b>	<b>\$ 8.80</b>	<b>\$ 9.35</b>	<b>\$ 11.17</b>
Increase (decrease) from operations			
Total revenue	0.01	-	-
Total expenses	(0.30)	(0.24)	(0.26)
Realized gains (losses) for the year	(0.14)	(0.21)	(0.57)
Unrealized gains (losses) for the year	2.40	0.51	(0.46)
<b>Total increase (decrease) from operations<sup>2</sup></b>	<b>1.97</b>	<b>0.06</b>	<b>(1.29)</b>
<b>Distributions<sup>4</sup></b>			
Return of capital	(0.72)	(0.72)	(0.54)
<b>Total annual distributions<sup>4</sup></b>	<b>(0.72)</b>	<b>(0.72)</b>	<b>(0.54)</b>
<b>Net assets - end of year<sup>2</sup></b>	<b>\$ 10.16</b>	<b>\$ 8.80</b>	<b>\$ 9.35</b>

<b>RATIOS AND SUPPLEMENTAL DATA</b>			
	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Total net asset value<sup>1</sup></b>	<b>\$ 17,002,092</b>	<b>\$ 17,788,685</b>	<b>\$ 25,412,339</b>
Number of units outstanding <sup>1</sup>	1,672,091	2,016,291	2,711,162
Number of warrants outstanding	-	-	2,723,662
Management expense ratio <sup>5</sup>	5.20%	4.63%	11.40%
Management expense ratio before waivers or absorptions <sup>5</sup>	5.20%	4.63%	11.40%
Trading expense ratio <sup>6</sup>	0.16%	0.09%	0.50%
Portfolio turnover rate <sup>7</sup>	15.82%	37.60%	19.04%
<b>Net asset value per unit<sup>1</sup></b>	<b>\$ 10.17</b>	<b>\$ 8.82</b>	<b>\$ 9.37</b>
<b>Closing market price (HGL.UN)</b>	<b>\$ 9.62</b>	<b>\$ 8.45</b>	<b>\$ 8.90</b>
<b>Closing market price (HGL.WT)</b>	<b>\$ n/a</b>	<b>\$ n/a</b>	<b>\$ 0.01</b>

### Explanatory Notes:

1. The Net Assets per unit presented in the financial statements differs from the Net Asset Value calculated for fund pricing purposes. The difference is primarily a result of investments being valued at bid prices for financial statement purposes and closing prices for fund pricing purposes. An explanation of these differences can be found in the Notes to Financial Statements.
2. Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the reporting period. It is not intended that the Fund's net assets per unit table act as a continuity of opening and closing net assets per unit.
3. Net assets, at the commencement of operations March 23, 2011 was \$11.17, net of agents' commissions and issuance costs of \$0.83 per unit.
4. Distributions were paid in cash.
5. Management expense ratio ("MER") is based on total expenses (excluding commissions and other portfolio transaction costs), of the Fund and the GTU Trust expenses. The MER without GTU Trust expenses is 3.17% and the MER for the Fund for the year without GTU Trust expenses, the counterparty and the forward fees is 1.93%.
6. The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period. The TER without GTU Trust expenses is 0.00%.
7. The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a Fund's portfolio turnover rate, the greater the trading costs payable by the Fund and the greater the chance of an investor receiving taxable capital gains. There is not necessarily a relationship between a high turnover rate and the performance of a Fund. These ratios are annualized.

# Global Advantaged Telecom & Utilities Income Fund

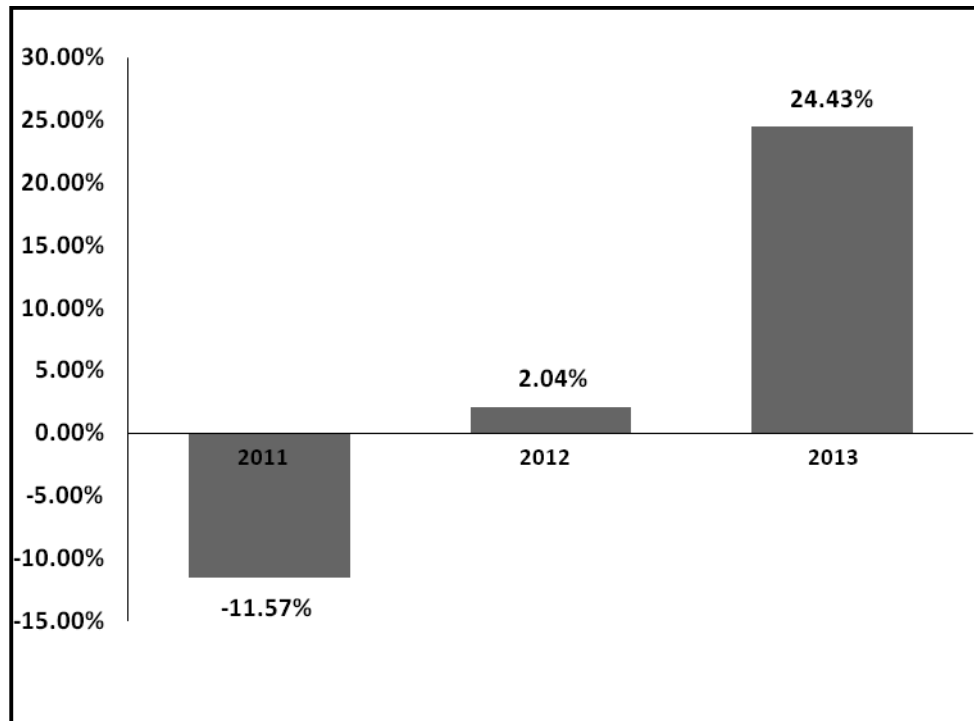
## Past Performance

The performance information presented herein assumes all dividends of the Fund during the periods presented were reinvested in additional securities of the Fund. The performance information does not take into account sales, redemption, or other charges that would have reduced returns or affected performance. Past performance of the Fund is not necessarily indicative of how it will perform in the future.

## YEAR-BY-YEAR RETURNS

The following chart presents the Fund's performance for each of the periods shown and illustrates how the Fund's performance varied. The chart show, in percentage terms, how much an investment made on the first day of each financial period would have grown or decreased by the last day of each financial period.

### Fund performance



2011 represents the period from March 23 to December 31



# Global Advantaged Telecom & Utilities Income Fund

## ANNUAL COMPOUND RETURNS

The following table shows the annual compound returns for the Fund. All returns are in Canadian dollars, on a total return basis, net of fees.

For comparison purposes, a benchmark comprised of a blended index of 50% weighting of the Morgan Stanley Composite Index (MCSI) for Utilities and a 50% weighting of the MCSI for Telecom, in Canadian dollars, is being used.

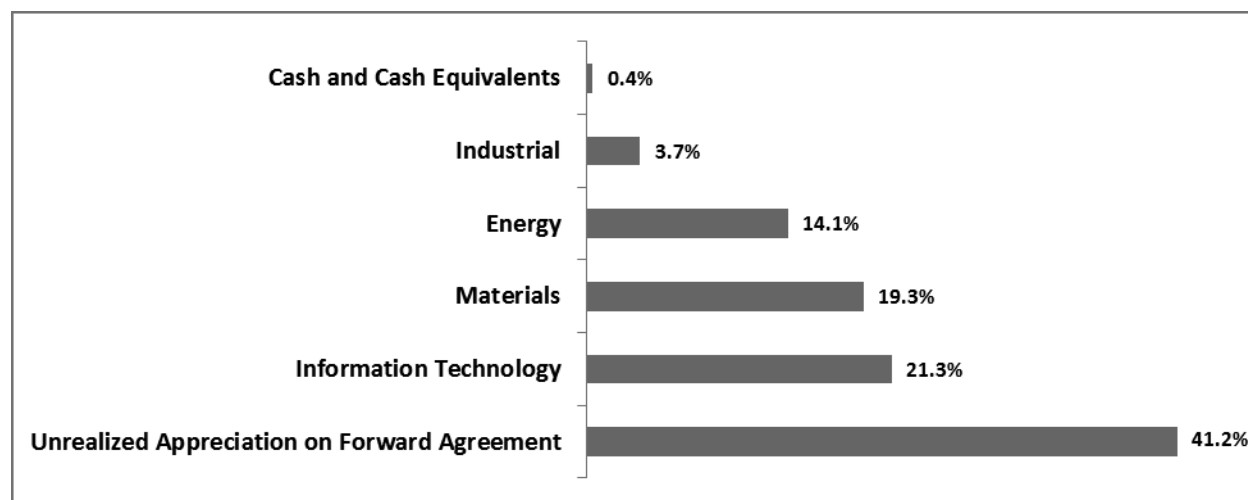
While the Fund uses this benchmark for long-term performance comparisons, it is not managed relative to the composition of the Index. As a result, the Fund may experience periods when its performance is not aligned with the Index, either positively or negatively. The return of the Index is calculated without the deduction of management fees and fund expenses whereas the performance of the Fund is calculated after deducting such fees and expenses. Please see the “Results of Operations” section of this report for a discussion on recent performance.

<b>Investment Return %</b>	<b>1 Year</b>	<b>3 Years</b>	<b>5 Years</b>	<b>10 Years</b>	<b>Since Inception</b>
Fund Performance	24.43	N/A	N/A	N/A	4.27
Benchmark Performance	30.38	N/A	N/A	N/A	10.69

# Global Advantaged Telecom & Utilities Income Fund

## SECTOR ALLOCATION

Total Net Asset Value (100.0%)



## SUMMARY OF INVESTMENT PORTFOLIO

The Portfolio by category chart below provides a portfolio breakdown based on the total transactional net asset value of the Fund's portfolio holdings. A detailed breakdown of the Fund's holdings is available in the "Statement of Investments" section of the Fund's annual financial statements.

As at December 31, 2013

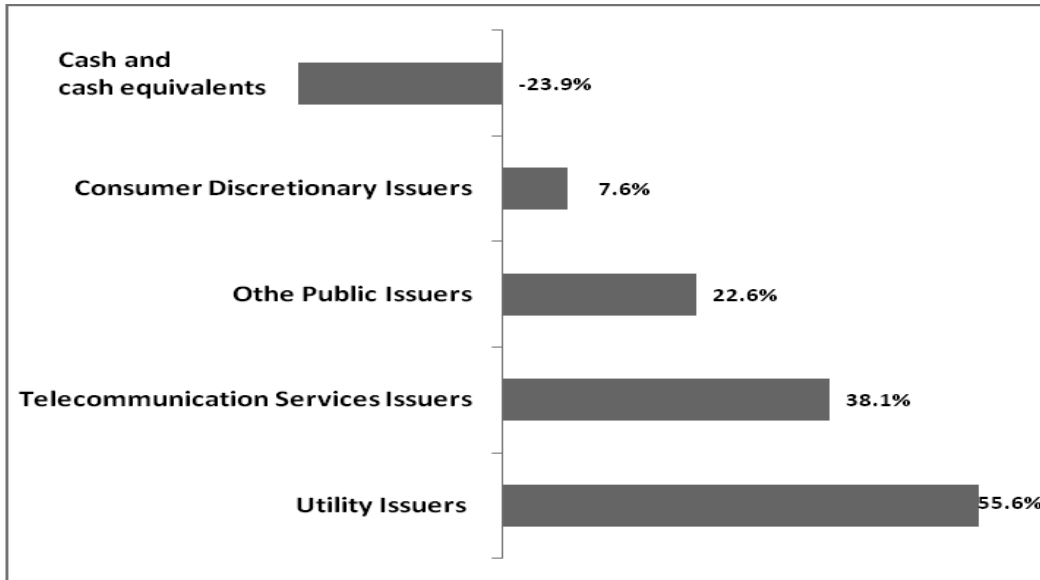
Top 15 Holdings	% of Net Asset Value
Canfor Corporation	12.1
CGI Group Inc., Class. A Sub. Voting	10.9
Celestica Inc., Sub. Voting	6.3
Catamaran Corporation	4.1
MEG Energy Corp.	4.0
Osisko Mining Corporation	4.0
ATS Automation Tooling Systems Inc.	3.8
Bankers Petroleum Ltd.	3.1
Athabasca Oil Corporation	2.9
B2Gold Corp.	2.5
Crew Energy Inc.	2.1
BlackPearl Resources Inc.	1.9
Detour Gold Corporation	0.7
<b>Total Common Shares Portfolio</b>	<b>58.4</b>
Unrealized Appreciation on Forward Agreement	41.2
Cash and Cash Equivalents	0.4
<b>Total</b>	<b>100.0</b>

# Global Advantaged Telecom & Utilities Income Fund

GTU Trust

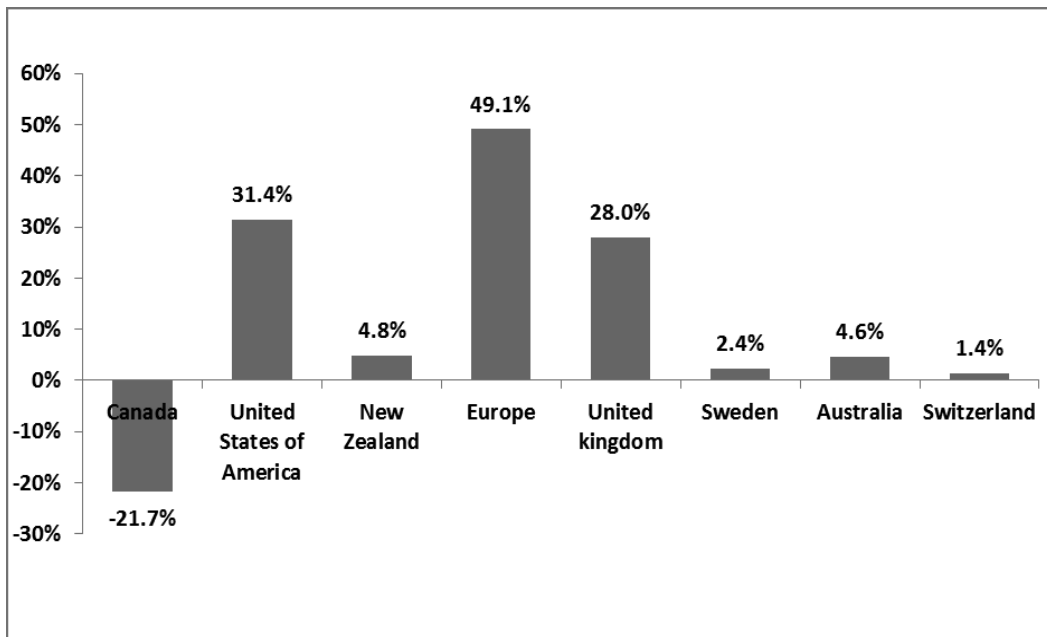
## SECTOR ALLOCATION

Total Net Asset Value (100.0%)



## GEOGRAPHIC ALLOCATION

Total Net Asset Value (100.0%)



# Global Advantaged Telecom & Utilities Income Fund

## GTU Trust

As at December 31, 2013

Top 25 Holdings	% of Net Asset Value
Vivendi SA	5.1
JPMorgan Chase & Co.	4.7
Telstra Corporation Limited	4.3
BT Group PLC	4.2
Drax Group PLC	4.0
AT&T Inc.	3.8
Luxottica Group SpA	3.7
Verizon Communications Inc.	3.7
Telecom Corporation of New Zealand Limited	3.7
Gas Natural SDG, S.A.	3.6
Anheuser-Busch Inbev	3.3
Bell Aliant Inc.	3.3
Endesa, S.A.	3.3
United Utilities Group PLC	3.2
RWE AG	3.1
Ameren Corporation	3.1
National Grid PLC	3.1
Vodafone Group PLC	3.0
Integrus Energy Group, Inc.	3.0
PPL Corporation	2.9
Terna S.p.A.	2.7
Electricidade de Portugal, S.A.	2.7
Duke Energy Corporation	2.6
Scottish and Southern Energy PLC	2.6
Adidas AG	2.6
<b>Total</b>	<b>85.3</b>

This summary of investment portfolio may change due to the ongoing portfolio transactions of the Fund. Quarterly updates of the Fund's investment portfolio are available from Harvest Portfolios Group Inc. at [www.harvestportfolios.com](http://www.harvestportfolios.com)

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**CAUTION REGARDING FORWARD-LOOKING STATEMENTS**

This document may contain forward-looking statements relating to anticipated future events, results, circumstances, performance or expectations that are not historical facts but instead represent our beliefs regarding future events. By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions and other forward-looking statements will not prove to be accurate. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed or implied in the forward-looking statements. Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including but not limited to market and general economic conditions, interest rates, regulatory and statutory developments, the effects of competition in the geographic and business areas in which the Fund may invest and the risks detailed from time to time in the Fund's simplified prospectus or offering memorandum. We caution that the foregoing list of factors is not exhaustive and that when relying on forward-looking statements to make decisions with respect to investing in the Fund, investors and others should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Due to the potential impact of these factors, the Fund does not undertake, and specifically disclaims, any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.