

VOTING INSTRUCTION FORM
EXTENDICARE REAL ESTATE INVESTMENT TRUST

SEE VOTING INSTRUCTIONS ON REVERSE
WE NEED TO RECEIVE YOUR VOTING INSTRUCTIONS AT LEAST
ONE BUSINESS DAY BEFORE THE PROXY DEPOSIT DATE.

INTERNET VOTE: WWW.PROXYVOTE.COM
TELEPHONE VOTE: 1-800-474-7493

MEETING TYPE: ANNUAL AND SPECIAL MEETING

MEETING DATE: TUESDAY, JUNE 07, 2011 AT 2:30 P.M. EDT

RECORD DATE: FOR HOLDERS AS OF APRIL 15, 2011

PROXY DEPOSIT DATE: JUNE 03, 2011

ACCOUNT NUMBER: HR3SSIA 01 OM

CUSIP: 302251103 CUID: 1770 081 S78336 010 E **CONTROL NO. : 311927770001**

APPOINTEE(S) MEL RHINELANDER, TIMOTHY L. LUKENDA

IF YOU WISH TO ATTEND THE MEETING OR DESIGNATE ANOTHER PERSON TO ATTEND, VOTE AND ACT ON YOUR BEHALF AT THE MEETING, OR ANY ADJOURNMENT THEREOF, OTHER THAN THE PERSON(S) SPECIFIED ABOVE, PRINT YOUR NAME OR THE NAME OF THE PERSON ATTENDING THE MEETING ON THE APPOINTEE LINE BELOW.

PLEASE PRINT APPOINTEE NAME

ITEM(S) **VOTING RECOMMENDATIONS**

2 - APPOINTMENT OF KPMG LLP AS AUDITORS OF EXTENDICARE RET FOR THE ...->>> FOR ...->>>

3 - ADVISORY (NON-BINDING) RESOLUTION TO ACCEPT THE APPROACH TO ...->>> FOR ...->>>
 EXECUTIVE COMPENSATION DISCLOSED IN THE MANAGEMENT INFORMATION
 AND PROXY CIRCULAR OF EXTENDICARE RET DATED APRIL 15, 2011.
 4 - ORDINARY RESOLUTION, THE FULL TEXT OF WHICH IS SET FORTH IN THE ...->>> FOR ...->>>
 MANAGEMENT INFORMATION AND PROXY CIRCULAR OF EXTENDICARE RET
 DATED APRIL 15, 2011, APPROVING, RATIFYING AND CONFIRMING THE
 ADOPTION OF A UNITHOLDER RIGHTS PLAN AGREEMENT.

NOTE THIS FORM CONFERS DISCRETIONARY AUTHORITY TO VOTE ON SUCH
 OTHER BUSINESS AS MAY PROPERLY COME BEFORE THE MEETING OR ANY
 ADJOURNMENT THEREOF.
 NOTE THIS VOTING INSTRUCTION FORM SHOULD BE READ IN
 CONJUNCTION WITH THE ACCOMPANYING INFORMATION CIRCULAR.

NOTE ALL REFERENCES TO THE TERM "MANAGEMENT" ON THIS VOTING
 INSTRUCTION FORM OR IN THE TELEPHONE/INTERNET VOTING SYSTEMS
 SHOULD BE REPLACED BY THE TERM "TRUSTEE(S)".

UNDER SECURITIES REGULATIONS, SECURITYHOLDERS MAY ELECT ANNUALLY TO
 RECEIVE THE ANNUAL, INTERIM FINANCIAL STATEMENTS OR BOTH INCLUDING RELEVANT
 MD&A BY MAIL. INDICATE YOUR PREFERENCE IN THE APPROPRIATE BOX(S) PROVIDED.

TELEPHONE VOTE AT 1-800-474-7493 OR
INTERNET VOTE AT WWW.PROXYVOTE.COM

FOLD IN HALF - DO NOT DETACH

1. ELECTION OF DIRECTORS (FILL IN ONLY ONE BOX " " PER NOMINEE IN BLUE OR BLACK INK)
VOTING RECOMMENDATION: FOR ALL THE NOMINEES PROPOSED AS DIRECTORS

- | | | | | |
|--------------------------|-----|--------------------------|----------|--------------------------|
| 01-MEL RHINELANDER | FOR | <input type="checkbox"/> | WITHHOLD | <input type="checkbox"/> |
| 02-JOHN F. ANGUS | FOR | <input type="checkbox"/> | | |
| 03-MARGERY O. CUNNINGHAM | FOR | <input type="checkbox"/> | | |
| 04-GOVERNOR HOWARD DEAN | FOR | <input type="checkbox"/> | | |
| 05-DR. SETH B. GOLDSMITH | FOR | <input type="checkbox"/> | | |
| 06-BENJAMIN J. HUIZEL | FOR | <input type="checkbox"/> | | |
| 07-MICHAEL J.L. KIRBY | FOR | <input type="checkbox"/> | | |
| 08-ALVIN G. UBIN | FOR | <input type="checkbox"/> | | |
| 09-J. THOMAS MACQUARRIE | FOR | <input type="checkbox"/> | | |
| 10-TIMOTHY L. LUKENDA | FOR | <input type="checkbox"/> | | |

ITEM(S) (FILL IN ONLY ONE BOX " " PER ITEM IN BLUE OR BLACK INK)

FOR WITHHOLD 100000 9211000000801016

FOR AGAINST FOR AGAINST CONTROL NO. : 311927770001



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1776 HERITAGE DRIVE
 NORTH QUINCY MA 02171

3004
 2,932
 578356
 1 OF 1

AVENUE INVESTMENT MANAGEMENT
PAUL HARRIS
47 COLBORNE STREET, SUITE 300
TORONTO, ON M5E 1P8
CANADA

AQ

--->>>

NONE ANNUAL INTERIM

James
 May 24/11
 SIGNED (DATE)
 * INVALID IF NOT SIGNED *

FOLD IN HALF - DO NOT DETACH